

1. No Control

- and -

2. Widely Held ≥ 100

- and -

3. Publicly Traded/Available or Widely Diversified

Widely Held?



100+ investors

Widely Held

Tip: Look to see if one of the investors is a pension fund or a partnership – we count heads



Publicly Traded or Publicly Available

or

Widely Diversified

What is "publicly available"?



NOT A DEAL BRAKER

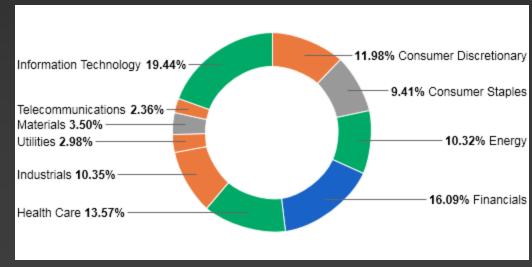
- minimum net worth of \$10M
- minimum investment of \$1M
- must be an "accredited investor"
- previously open, now closed

Widely Diversified

• ≤ 5% in any one issuer

• ≤ 20% in any economic or geographic

sector



Conflicts Analysis for Pooled Investment Funds

If we know it's an EIF – any more analysis needed?

EIF = Just Reporting Still Need to Do Conflicts Analysis